

Are  
**YOU**  
Ready?

<https://key-htx.com/>





## As a leader You know COVID- 19 is fundamentally reshaping how and where we work.

Business as usual is over. You're being proactive - rethinking how your tenants and employees will interact, collaborate, and create while protecting their safety and wellbeing.

You're asking yourself - How do I redesign my floorplans to ensure people stay apart while working together? Accommodate workplace distancing?

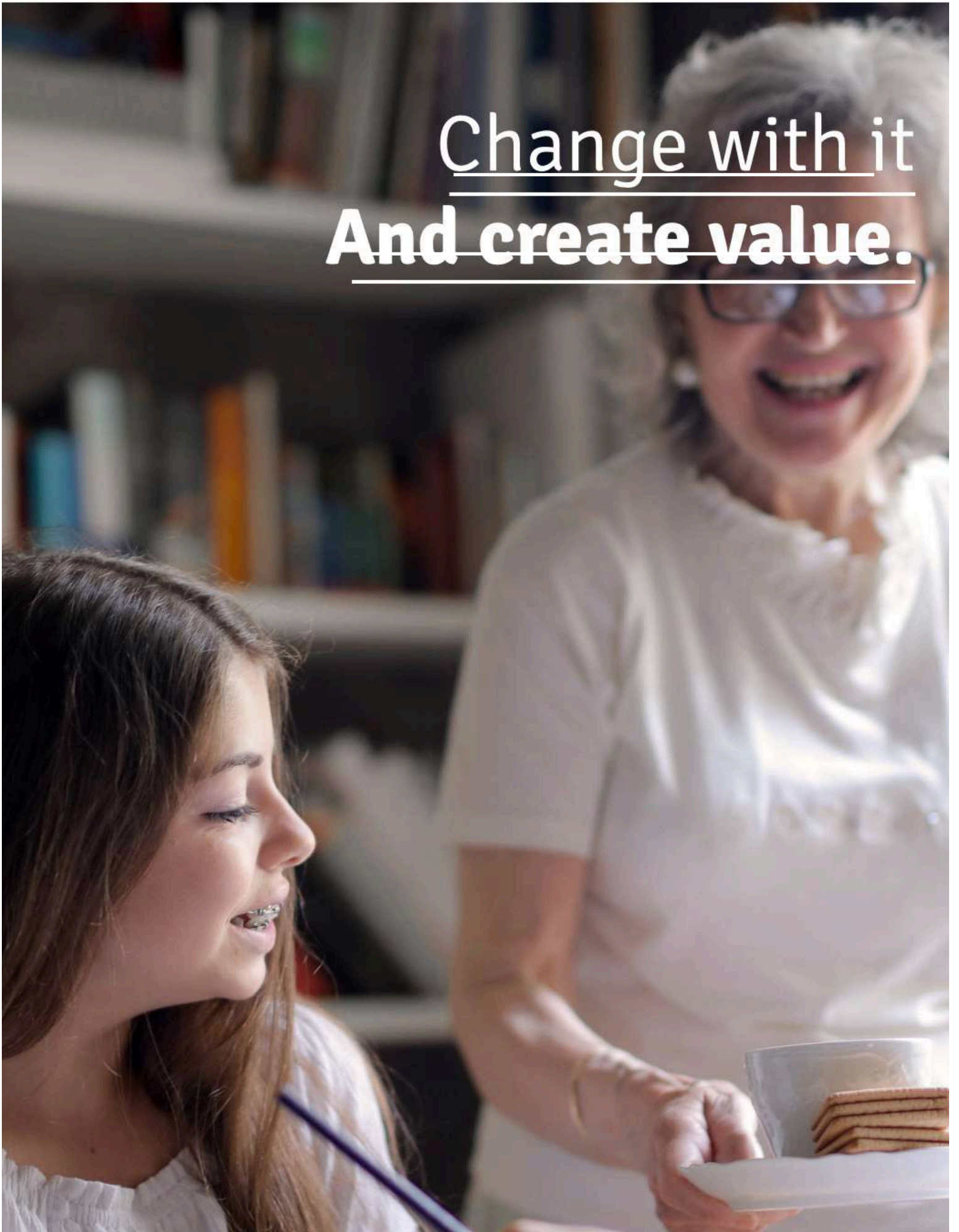
But ultimately, you're evaluating how to pay for it all. You are planning to make health and safety improvements today, but the world is still changing. We haven't entered the "new normal" yet.

So, you're strategizing - how do I balance the cost of present improvements and pivot when future needs arise?


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Change with it  
And create value.





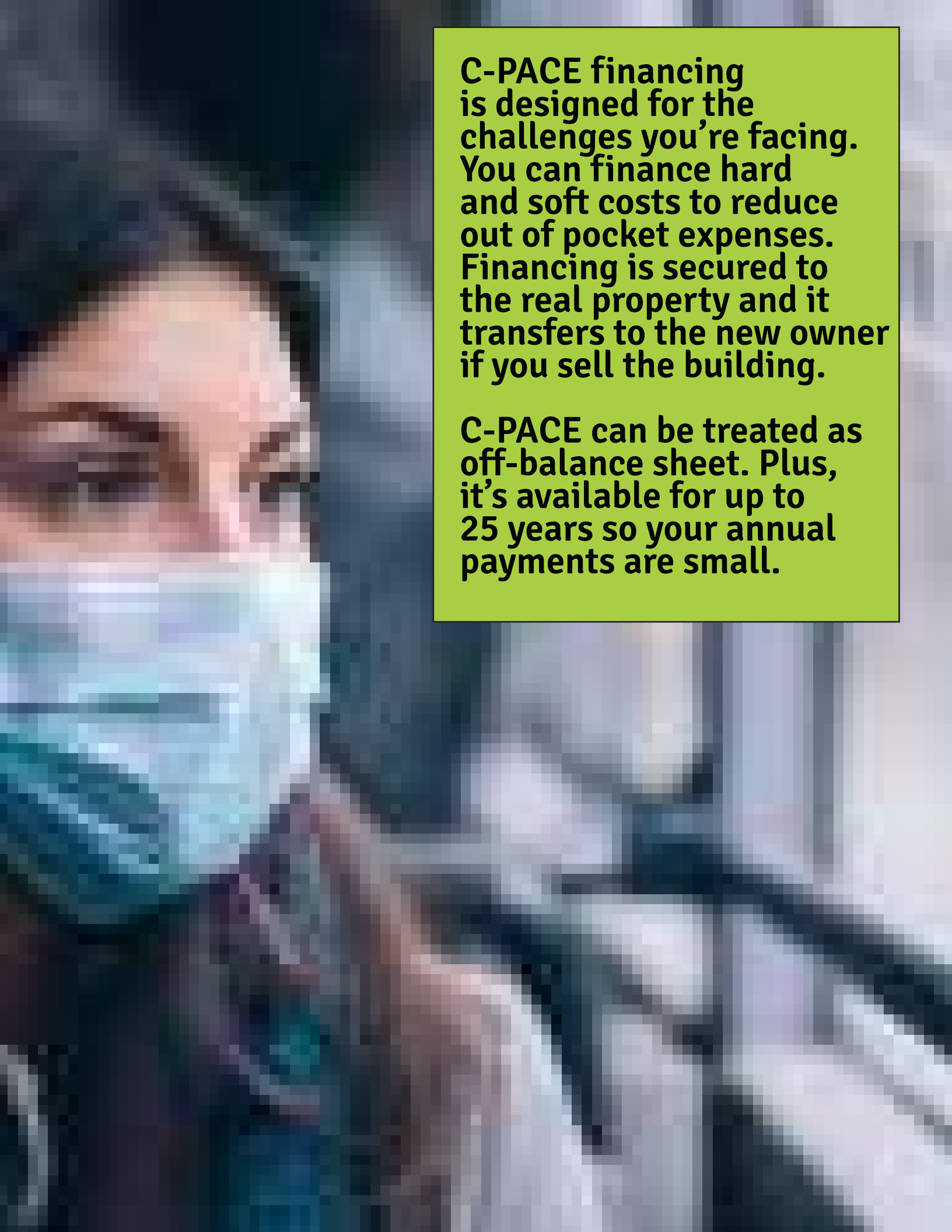


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## Key HTX **Development & Holdings**

pivoted with the Houston Business Development Incorporation (HBDi). We were in the middle of their project when COVID-19 hit. Suddenly, we had to think about sanitation and purification. Our energy project became an energy and safety project. Fortunately, there was long-term C-PACE financing. We took care of the C-PACE process for HBDi. The small down payment, positive cash flow, and \$1.8M in lifetime savings means they avoided capital outlays today and they have cash on hand to address future needs.



**C-PACE financing is designed for the challenges you're facing. You can finance hard and soft costs to reduce out of pocket expenses. Financing is secured to the real property and it transfers to the new owner if you sell the building.**

**C-PACE can be treated as off-balance sheet. Plus, it's available for up to 25 years so your annual payments are small.**

Because we  
don't know  
where the  
world is  
heading, but  
we want to  
be ready.

Connect  
**With Us.**



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