



KEY HTX

Throw Away Your Capital Budget with C-PACE



Eliminate deferred projects



Spend \$0 out of pocket



Leverage C-PACE to double your capital budget

Every year, you open your capital budget and wince. You have funds for basic upgrades but not enough to cover everything. Plus, with deferred maintenance, you know you're risking costly equipment failures.



You want a beautiful building that provides a safe, comfortable, appealing environment to its tenants. Did you know you could use your building's hidden value to accomplish these goals?

Unleash your building's value to pay for improvements to your building. That means no cash out of pocket to pay for the upgrades. Short term projects like a lighting upgrade have a quick payback and you might not need any cash down.

We find efficiencies in your building that pay for these upgrades. Decrease your operating costs. Free up your capital budget for other bonus projects. Increase your asset's value.

But what about long term projects? They have a high upfront cost and a long payback. You've been setting aside funds in capital budgets but you always have more projects than funding.

That's true, but have you heard of C-PACE?

It's one of many solutions to address the high upfront cost of energy improvements. C-PACE is a low-cost financing program available to commercial buildings. You get long-term financing (up to 20 years) with no or low money down. Enjoy a better building today and preserve your capital budget for bonus projects

We did it with HBDi

"Most of the mechanical, electric and plumbing fixtures there have well surpassed its useful life. The money lost each year from inefficient equipment and repairs has substantially cut into our operating budget."

They had \$5M in the bank but \$15M in capital improvement projects. It was going to take 7 years with cash. They were doing what everyone else does - do the minimum they could with what they had.

Marlon D. Mitchell, President and CEO at Houston Business Development, Inc.

With C-PACE, HBDi doubled the work they originally planned to complete in 2020 and will be cash flow positive from Day 1. It freed up their capital budget so HBDi did bonus projects like repaving the parking lot and improving parking lights - projects that were years away until we showed them C-PACE.

Do you want to keep wincing year after year or are you interested in a better way?

Connect with us today
<https://key-htx.com>